



VIRGINIA ECONOMIC
DEVELOPMENT PARTNERSHIP
www.YesVirginia.org

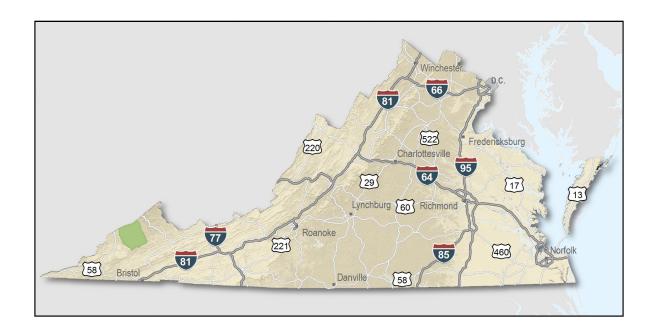
State Map



Only a few locations can guarantee the right combination of resources that are crucial to your business's success. Virginia's premier location offers excellent domestic and international access. Centrally located on the U.S. East Coast, 40 percent of the U.S. population is within a day's drive, and our integrated transportation system of highways, railroads, airports and seaports ensures that you can reach every one of your markets efficiently. Close proximity to Washington, D.C. facilitates contact with policy makers and the federal government system.

Virginia continues to rank among America's leading states for business by CNBC and Forbes.com. Business-first values, easy access to markets, stable and competitive operating costs, and a talented workforce all drove Virginia to the top. This unique combination of assets has encouraged businesses to prosper here for more than 400 years. Like you, they searched the world over for that convergence of resources that would help ensure their prosperity. For them, their search ended here. Chances are yours will too.

- AAA bond rating- Virginia has maintained a AAA rating since 1938, longer than any other state.
- Right-to-work law allows individuals the right to work regardless of membership in a labor union or organization.
- Corporate income tax rate of 6% has not been increased since 1972.
- Headquarters to 32 Fortune 1000 firms.
- Headquarters to over 70 firms with annual revenue over \$1 billion.
- More than 17,300 high-tech establishments operate in Virginia.
- More than 700 internationally-owned businesses from 45 countries are located in Virginia.
- Ranks third among the 50 states as a recipient of federal R&D funds.
- Streamlined permitting process.
- Recruitment training programs to help new businesses become operational faster.
- Programs at little or no cost to help businesses increase international sales.



Location

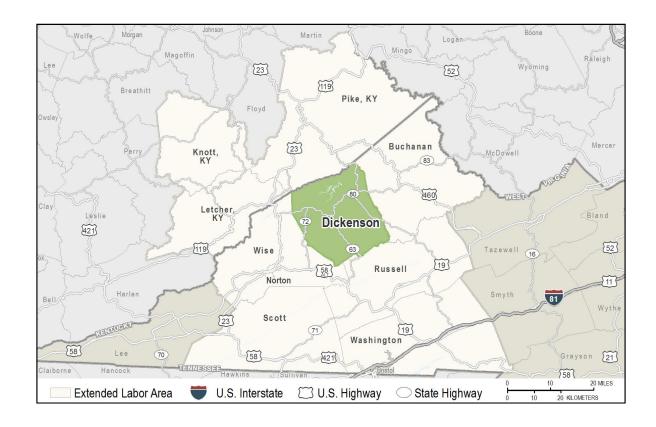


Dickenson County is located in southwestern Virginia in the Appalachian Plateau. The 335 square mile county is bordered on the northwest by the Kentucky state line.

Though the county is rich in natural resources with abundant coal, natural gas, timber and mineral assets, its economy is transitioning from natural resources to technology. With the implementation of the Dickenson County Wireless Information Network (DCWIN), Dickenson County is the first community in the Commonwealth to offer wireless, digital communications service to its business and residential citizens.

Dickenson County is 204 miles southwest of Roanoke and 60 miles north of Tri-Cities MSA VA/TN. Lexington, Kentucky is located 175 miles west, and Louisville, Kentucky is 250 miles west. Dickenson County is located within a day's drive of 2/3 of U. S. markets.

Dickenson Center for Education and Research offers excellent opportunities for training, education, and research in the fields of energy and electronic information technology.



Dickenson County



Dickenson County

Dickenson County, Virginia, offers business-friendly incentives and an unmatched quality of life. Located in the southwestern part of the state, Dickenson County is an outstanding location for call centers and other IT-related industries and home of Dickenson Center for Education and Research and regional headquarters for EQT Corp. The county also has available buildings and land and aggressive incentive programs for new industries. The Dickenson County Technology Park is home to Serco, Inc. (SI International) as well as a childcare facility (6 wks. - 13 yrs. old).

The county is considered an attainment area for all national air quality standards.



Dickenson Center for Education and Research



Population				
Gender Distribution (2012)	Male	Female		
Dickenson County	50.5%	49.4%		
Race/Ethnicity (2012)				
	Profile	Extended		
Classification	Area	Labor Area		
White	15,505	271,080		
Two or More	72	2,015		
Black	58	4,887		
American Indian or Alaska Native	32	445		
Asian	23	1,028		
Pacific Islander	17	571		
Hispanic (may be of any race)	105	945		
Median Age (2012)		44 years		

Civilian Labor Force (2013)			
Dickenson County	5,766		
Extended Labor Market Area	115,840		
Total	121,606		

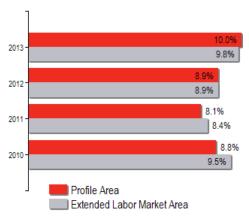
Labor Force Participation (2008-2012)	
Dickenson County	44.0%
Extended Labor Market Area	48.7%

Unemployment		
Unemployment Rate (March 2014)		
Dickenson County	9.5%	
Extended Labor Market Area	9.5%	
Statewide	5.3%	
Unemployed (2013)		
Dickenson County	574	
Extended Labor Market Area	11,396	
Total	11,970	
Underemployed (4th Quarter 2013)		
Dickenson County	625	
Extended Labor Market Area	13,808	
Total	14,433	

Population in Thousands



Unemployment Rates





Commute Time (2008-2012)				
Worked from home	105	2.1%		
Under 15 minutes	1,045	21.0%		
15-24 minutes	1,192	24.3%		
25-34 minutes	844	17.2%		
35-44 minutes	299	6.1%		
45-59 minutes	618	12.6%		
Over 60 minutes	913	18.6%		
Mean Travel Time to Work (minutes)		34		

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natural gas companies, selected	
Dickenson County as the site for its nev	۷
regional headquarters.	

EQT Corp., one of the nation's largest

Additional Labor Resources	
High School Graduates Not Continuing (2012-2013)	70
Two-Year College Graduates (Spring 2013)	1,315
Two-Year College Enrollees (Fall 2013)	5,554
Other College and University Graduates (Spring 2013)	536
Total	7,475



Career Readiness Certificate (11/01/2012-01/31/2014)

Virginia's Career Readiness Certificate (CRC) assists employers by certifying that a recipient possesses core skills in applied math, reading for information, and locating information. The CRC certification is based on established Workeys ® assessment tests. Virginia uses a three-tiered approach (bronze, silver, gold) to credentialing certificate holders that is based on the recipient's level of development skills.

Dickenson County	57
Extended Labor Market Area	448
Total	505

Educational Attainment	
On-Time Graduation Rate (Class of 2013)	84.3%
Percentage of Dickenson County population age 25+ who are high	
school graduates (2008-2012)	69.2%
Percentage of Dickenson County population age 25+ who have	
earned a Bachelor's Degree or higher (2008-2012)	10.0%

The county is rich in natural resources such as coal and gas, and both are major employers. In addition, many skilled workers are trained as machinists, welders, electricians and other related trades.



Employment by Sector* (3rd Qtr. 2013)		
Agriculture Forestry Fishing and Hunting	N.D.	N.D.
Mining Quarrying and Oil and Gas Extraction	1,029	27.2%
Utilities	N.D.	N.D.
Construction	250	6.6%
Manufacturing	38	1.0%
Wholesale Trade	49	1.3%
Retail Trade	420	11.1%
Transportation and Warehousing	150	4.0%
Information	N.D.	N.D.
Finance and Insurance	66	1.7%
Real Estate and Rental and Leasing	5	0.1%
Professional Scientific and Technical Services	N.D.	N.D.
Management of Companies and Enterprises	N.D.	N.D.
Administrative and Support and Waste Management	13	0.3%
Educational Services	N.D.	N.D.
Health Care and Social Assistance	425	11.2%
Arts Entertainment and Recreation	N.D.	N.D.
Accomodation and Food Services	171	4.5%
Other Services	63	1.7%
Total Government	884	23.3%
Federal Government	37	1.0%
State Government	36	1.0%
Local Government	811	21.4%
Unclassified	0	0
Total	3,789	100.0%

In addition to Virginia, the close proximity to Kentucky provides an additional labor market.

N.D. - Not Disclosed

^{*}By Business Establishment



Major Employers			
Manufacturing			
		Estimated	
Company	Product/Service	Employment	
Alpha Coal Company	Coal mining	300 - 599	
Mountain Forest Products Inc.	Wood chips and lumber	20 - 49	
Mullins Extreme Shock	Ammunition	1 - 19	
NonManufacturing			
		Estimated	
Company	Product/Service	Employment	
Appalachian Production Service	gas	50 - 99	
EQT Corp.	Gas	100 - 299	
Highlands Drilling	gas industry	50 - 99	
JWT Well Services	Gas well preparation sites	50 - 99	
Serco, Inc. (SI International)	Customer service	100 - 299	

The labor force of contiguous areas averages 70,000+.



Closings,	, Reductior	ns, Layoffs (1/2013 to date)		
Date	Туре	Company	Product/Service	Employees Affected
4/1/2013	Closing	Alpha Natural Resources (Paramont Coal Co.)	Coal mining	84

Union Activity (1/2009 - 1/2014)	
Petitions filed for decertification	0
Petitions filed for representation	0
Petitions filed for raid	0
Elections won by union	0
Elections won by company	0



Estimated Earnings (May 2011)				
Occupation	Median Wage	Mean Wage	Median Salary	Mean Salary
Laborers and Freight, Stock, and Material Movers, Hand	\$10.08	\$10.63	\$20,962.18	\$22,111.25
Industrial Truck and Tractor Operators	\$12.46	\$12.92	\$25,916.47	\$26,880.96
Heavy and Tractor-Trailer Truck Drivers	\$15.76	\$17.47	\$32,781.48	\$36,340.26
Welders, Cutters, Solderers, and Brazers	\$20.29	\$21.62	\$42,207.86	\$44,972.38
Machinists	\$17.29	\$17.45	\$35,959.02	\$36,303.19
Team Assemblers	\$11.72	\$11.28	\$24,378.10	\$23,453.21
First-Line Supervisors of Production and Operating Workers	\$24.95	\$28.10	\$51,904.48	\$58,445.72
Maintenance and Repair Workers, General	\$15.77	\$16.56	\$32,801.39	\$34,436.04
Industrial Machinery Mechanics	\$16.37	\$17.26	\$34,041.57	\$35,908.43
Bus and Truck Mechanics and Diesel Engine Specialists	\$16.10	\$18.57	\$33,504.13	\$38,618.98
Office Clerks, General	\$10.72	\$11.57	\$22,291.41	\$24,052.62
Secretaries and Administrative Assistants, Except Legal, Medical,	\$12.40	\$12.94	\$25,799.63	\$26,911.92
and Executive				
Receptionists and Information Clerks	\$9.30	\$9.87	\$19,330.71	\$20,524.12
Customer Service Representatives	\$10.31	\$11.04	\$21,457.95	\$22,973.79
Bookkeeping, Accounting, and Auditing Clerks	\$14.61	\$14.78	\$30,394.80	\$30,745.62
First-Line Supervisors of Office and Administrative Support Workers	\$17.26	\$20.18	\$35,899.46	\$41,973.96
Computer Support Specialists	\$14.98	\$16.51	\$31,168.63	\$34,336.34
Network and Computer Systems Administrators*	\$25.45	\$42.65	\$52,935.40	\$88,707.20
Accountants and Auditors	\$22.68	\$25.37	\$47,176.07	\$52,750.70
Purchasing Agents, Except Wholesale, Retail, and Farm Products	\$21.36	\$22.16	\$44,428.19	\$46,085.82

Per Capita Personal Income (2012)

\$29,433

Median Family Income (2008-2012)

\$40,000



Education

Public School Enrollment (Fall 2013)		
Level	Number	Enrollment
Elementary	1	481
Combined	2	801
Middle	1	295
High School	2	767

Student Teacher Ratio (FY2013)	
Elementary	12:1
Secondary	12:1

Per Pupil Expenditure (FY 2013)

\$10,615.00

On-Time Graduation Rate (Class of 2013)

84.3%

High School Graduates Continuing Education (2012-2013)

56.5%

Advanced Programs (2012-2013)

Governor's Schools

A. Linwood Holton Governor's School

Governor's Career and Technical Academies

STEM for LIFE (Science, Technology, Engineering, and Math for Life-Long Initiatives for Future Education

Governor's School Enrollment	31
Students taking 1 or more Advanced Placement (AP) Courses	23
Students taking 1 or more AP Exams	10
Students taking 1 or more college courses	44

The Dickenson County School System is fully accredited by the Southern Association of Schools and Colleges. Vocational/technical training is offered at the Dickenson County Career Center. Dickenson County is beginning construction of a new consolidated high school with the vocational/technical center on campus. Also, construction will begin soon on a new elementary school.



Education

Workforce Development Facilities	
Facility	Туре
Appalachian Community Action Agency	Satellite Center
Bluestone Workforce Training Center	Comprehensive Center
Cedar Bluff Workforce Center	VEC Workforce Center
Clinch Valley Community Action	Satellite Center
Dickenson County Career Center	Career and Technical Center
Lee County Workforce Center	Satellite Center
Norton Workforce Center	VEC Workforce Center
Occupational Enterprises, Inc.	Satellite Center
Pennington Gap Workforce Services	Satellite Center
Wise Workforce Center	Comprehensive Center

Dickenson County Center for Education and Research offers workforce training, education and research.

Higher Education Facilities — Fall 2013		
Facility	Enrollment	
Mountain Empire Community College	2,924	
Southwest Virginia Community College	2,630	
University of Virginia's College at Wise	2,291	
University of Pikeville	1,780	
Appalachian College of Pharmacy	221	
Southwest Virginia Higher Education Center		
Appalachian School of Law	t	

^{*} Enrollment figures are included in participating colleges and universities.

 $^{^{\}scriptscriptstyle \dagger}$ Enrollment figures are not available.



Transportation

Interstates	
Name	Distance
I-81	24.4 miles (39.2 km.)
I-26	30.1 miles (48.5 km.)

Note: Measured from border of locality/region.

Highways				
Highway 63	Highway 72	Highway 80	Highway 83	

Note: 4-Lane US Highways located within locality/region.

Commercial Air Service				
Tri-Cities Regional Airport, Blountville, TN 85.0 miles (136.8 km.)				
Delta Connection US Airways Express Allegiant Air				

Note: Within a 75-mile drive of the center of the locality.

Dickenson County offers reasonable drive times to Interstates 81, 26, and 75 and four-lane highways 19, 23, 58, and 460.



Transportation

General Aviation Service	
Name	Runway Length
Grundy Municipal Airport, Grundy	2,256 ft (688 m)

CSX Transportation is the major provider of rail service to the county.

Freight Rail Service	
CSX Transportation	

Seaports	
Name	Distance
Port of Virginia	440.0 miles (708.1 km)

Note: Driving distance from the center of the locality to Port of Virginia and any other seaports within 100 miles.

Other Ports of Entry	
Name	Distance
Tri Cities	85.0 miles (136.8 km)
Port of Washington - Dulles	400.0 miles (643.7 km)

Note: Driving distance from the center of the locality to Port of Washington - Dulles and any other port of entry within 100 miles.

Community Profile Dickenson County

Utilities



Utilities	
Electric	Appalachian Power
Natural Gas	Appalachian Natural Gas Distribution Company
Natural Gas	Equitable Resources Exploration
Telecommunications	DCWIN
Telecommunications	Verizon South
Telecommunications	Bristol Virginia Utilities
Water	Town of Clintwood
Water	Dickenson County Public Service Authority
Water	Buchanan County Public Service Authority
Waste Water Treatment	Town of Clintwood
Waste Water Treatment	Dickenson County Public Service Authority
Solid Waste Disposal	Dickenson County Transfer Station

Dickenson County Wireless Integrated
Network (DCWIN) offers wireless and
digital communication services to
business and residential citizens.
Broadband providers offer five routes of
separation of service. Electric power
rates are among the lowest in the state.
Appalachian Power offers upgradable
capacities and redundancy is possible.



Financial Institutions

Financial Institutions — 4th Qtr 2013 Assets		
Bank	Assets (millions)	
Wells Fargo Bank, N.A.	\$1,373,600.0	
Branch Banking and Trust Company	\$179,126.3	
First Community Bank, N.A.	\$2,575.1	
New Peoples Bank, Inc.	\$684.6	
Farmers and Miners Bank	\$132.4	

Qualifying businesses could be eligible for assistance from the Virginia Coalfield Economic Development Authority and the Virginia Tobacco Indemnification and Community Revitalization Commission along with Enterprise Zone incentives. Dickenson County Industrial Development Authority offers a revolving loan fund for eligible applicants.

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Government and Taxes

Government

Dickenson County has a County Administrator and a five-member Board of Supervisors.

Clintwood is the county seat. Haysi and Clincho are other incorporated towns.

Taxes

Localities in Virginia collect a 1% sales tax. They do not tax other items taxed at the State level.

Counties and cities in Virginia are separate taxing entities. Therefore, a company pays taxes to either a county or to a city.

If a company is located in a town, it pays town and county taxes except for utility taxes which are paid only to the town and the license tax which is paid only to the town unless town law permits the additional collection of a county tax.

Manufacturers pay real estate, machinery and tools, truck and automobile, utility, and sales taxes.

Nonmanufacturers pay real estate, tangible personal property, truck and automobile, utility, and sales taxes. They also may pay either a merchants' capital or a license tax.

Manufacturer's Tax Profile (Dickenson) <u>pdf</u> Non-Manufacturer's Tax Profile (Dickenson) <u>pdf</u> Medical treatment is offered through Dickenson Community Hospital, Heritage Hall Health Care (long-term care for elderly residents) and several physicians located throughout the county.



Community Facilities

Dickenson Community Hospital is a critical access hospital located in Clintwood, VA. The hospital proudly serves the residents of Dickenson County and the surrounding area by offering 24 hour physician staffed emergency care and adult inpatient care for acute illness such as dehydration and simple pneumonia. In addition, the hospital provides quality Respiratory, Radiology and Laboratory outpatient services. The Respiratory Services offered include Pulmonary Function Testing (PFTs) and Echocardiograms. The Radiology Services offered include routine X Rays, Ultrasounds, 16 Slice CT Scans and Bone Densitometry. In addition, the hospital offers a full service laboratory. Through the ER and outpatient services, Dickenson Community Hospital offers quality healthcare in a convenient location so that residents can be cared for close to home. Additional medical facilities are conveniently located in Abingdon; Richlands; Grundy; Bristol; Wise; Norton; Pikeville, Kentucky; and Kingsport, Tennessee.

Heritage Hall Health Care Center provides long-term care for the elderly residents of Dickenson County.

The County offers two childcare facilities, one located in Dickenson County Technology Park and the other located in the Town of Haysi.

Crooked Road musical venues......Ralph Stanley Museum, Clintwood Jettie Baker Center, and Mountain Arts Center in Breaks Interstate Park in Haysi.



Community Facilities

(continued)

Dickenson Center for Education and Research offers meeting/conference facilities and industrial training space.

Six physicians, three dentists, two physicians assistants and five nurse practitioners maintain practices in Dickenson County.

County residents are served by two public libraries. The Johnnie B. Deel Library in Clintwood has over 66,000 volumes and offers a variety of services that include inter-library loan capabilities, historical archives and a public meeting room. The Haysi Community Library has 10,000 volumes. Both are branches of the Lonesome Pine Regional Library, which is located in Big Stone Gap.

There are more than 100 churches representing the predominant Protestant denominations and the Catholic faith located in the county. A Jewish synagogue is located in Bristol.

The area has a variety of shopping opportunities available to county residents. Over 150 retail establishments are dispersed throughout Dickenson County. The town of Clintwood offers a wide range of shopping choices in their downtown business district. Additional shopping facilities can be found throughout the region. The county offers several lodging facilities --- one hotel, two motels and seven bed and breakfast.

Dickenson County boasts moderate temperatures throughout the year and an average annual snowfall of only 15 inches.

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Lifestyle

A wide assortment of recreational and cultural opportunities are available to residents of Dickenson County. The 4,500-acre Breaks Interstate Park offers camping, boating, fishing, hiking, swimming, horseback riding, and picnicking facilities. The park has a visitor center that houses natural and historical, geological and coal mining exhibits and an amphitheater where theater and musical performances are performed during Spring, Summer and Fall. The park also offers dining and banquet facilities for 200 people. Lodging at the park includes 84 motel units and ten 2 to 3-bedroom cabins for family/corporate retreats. (www.breakspark.com) The John W. Flannagan Reservoir, operated by the U.S. Corps of Engineers, is a multi-purpose dam open to the public. This 7,507-acre facility is located in the Pound River Valley and has two amphitheaters, boat ramps, campsites, picnic shelters, hiking trails, tennis courts and a playing field. The 1,143-acre lake provides extensive recreational opportunities that include swimming, boating, water skiing and fishing. White water rafting is also offered on the weekends in October.

Dickenson County operates seven recreation areas where tennis courts, basketball courts, horse rinks and picnic tables are available.

Cultural activities in the area include the annual Ralph Stanley Music Festival held in May and performances by the Roadside Theater Production Company.

<u>Virginia's e-Region Profile</u>
<u>Big Stone Gap Profile</u>
<u>Dickenson County</u>
<u>Virginia Coalfield Economic Development Authority</u>

Dickenson County offers a low tax environment, which includes real estate and machinery & tools.